- 00:07 I think that one of the mistakes
- 00:09 that some of the biotechs make is that they're like,
- 00:12 "Well, if you don't have all of these backgrounds,
- 00:15 we're not gonna hire you."
- 00:19 Then nobody gets hired
- 00:20 because nobody has all the backgrounds, right?
- 00:22 And so what I find when talking to scientists
- 00:27 who are not trained almost to do anything except science,
- 00:30 is that it really helps them
- 00:32 if they have some other program they've taken
- 00:36 or they've done internships that are outside
- 00:40 of the science field.
- 00:42 The problem is scientists are told,
- 00:43 "Oh, you're gonna go to law school,
- 00:44 you must be a patent attorney."
- 00:46 No, there's a million other jobs
- 00:48 that are not patent attorneys.
- 00:50 And I love my patent attorney friends,
- 00:51 but really there's a lot to do in law as a scientist,
- 00:55 that is not a patent attorney.
- 00:57 Regulatory and business development and HR,
- 01:02 so that you can understand what a biotech actually needs
- 01:07 in a higher and a recruitment option.
- 01:13 And so, I think when I mentor people and they say,
- 01:15 "As scientists, well I'm really am interested

- 01:17 in going into industry."
- 01:19 It's do you wanna be in the lab as a scientist?
- 01:21 Or do you wanna do something else?
- 01:22 And if you really wanna be on the business,
- 01:23 I know that learning some more of those other
- 01:27 aspects is really important
- 01:28 because scientists are just not trained that way.
- 01:31 Now, if I'm mentoring people
- 01:32 coming out of business programs, and I see a lot of those,
- 01:38 I say to them,
- 01:39 "Well, do you have any basic science background at all?"
- 01:42 And if they don't, I recommend they learn a little bit
- 01:46 because they're gonna need,
- 01:48 even if they're in the legal offices only,
- 01:51 they do have to understand enough of basic science
- 01:53 that they can translate.
- 01:55 They can talk to the scientists
- 01:56 and see what it is they're doing and why it's important
- 01:59 so that they can understand the contracts
- 02:02 or the licensing or whatever it is
- 02:04 they're they're trying to get done.
- 02:05 So, a little bit of both is important.
- 02:08 You don't have to be an expert in everything,
- 02:10 but a little bit of both.