

George G. Moker
Instructor

Education

MBA, SUFFOLK UNIVERSITY, BOSTON, MA, MBA, 2003

BS, CHARTER OAK STATE COLLEGE, NEWINGTON, CT, BUSINESS ADMINISTRATION, 1989

Teaching Interests

STARTUPS, TURNAROUNDS, SMALL BUSINESS MGMNT

Research Interests

Special Certifications and/or Designations

CERTIFIED FRAUD EXAMINER. (2005 - Present).

Honors/Awards

Leadership

2010: GEORGETOWN EDUCATION FOUNDATION.

Grants, Fellowships, or Contracts

2010 - "Innovation Integration in the Sawyer Business School," TEALIG, (\$2,000).

ACADEMIC EXPERIENCE

Administrative Assignments

Director, Director of Entrepreneurship Programs (July 1, 2008 - Present).

Courses Taught

Bootstrapping the Startup

E-Project Opportunity

E-Project Practicum

Honors-Business Foundations

Opportunity Legal, Operating

Business/Professional Experience

FACULTY PARLAMENTARIAN, SUFFOLK UNIVERSITY (July 1, 2010 - Present).

MEMBER-INNOVATION INTEGRATION TEAM, SUFFOLK UNIVERSITY (June 1, 2009 - Present).

DIRECTOR OF ENTREPRENEURSHIP PROGRAMS, SUFFOLK UNIVERSITY, 8 ASHBURTON PLACE, BOSTON (July 1, 2008 - Present).

PRESIDENT & CEO, SBIRBUSINESS, LLC, Web-based portal for government SBIR funded for-profit organizations., BEVERLY, Massachusetts (April 2008 - Present).

INSTRUCTOR OF ENTREPRENEURSHIP, SUFFOLK UNIVERSITY, Lead faculty for ENT300 - Legal & Financial Risk for Startups, ENT419 - E-Project Opportunity, MGES901 - Business Startups and MGT320 - Small Business Management, BOSTON, Massachusetts (July 2006 - Present).

PRESIDENT, MOKER CPA PC, SBIR-focused CPA consulting firm to assist small businesses with the financial reporting requirements of the government-funded research grants and contracts., BOSTON, Massachusetts (June 2002 - Present).

ASST CHAIR - MANAGEMENT DEPARTMENT, SUFFOLK UNIVERSITY, Responsible for non-salary budget management, graduate fellows, ENT adjunct faculty assignments, and duties as assigned within the MGT department., BOSTON, Massachusetts (July 2007 - June 2008).

PRESIDENT & CEO, RISK MANAGEMENT SPECIALISTS, INC., Launched this fraud examination firm to assist small businesses in fraud detection and deterrence systems., Beverly, Massachusetts (December 2005 - December 2006).

ADJUNCT, SUFFOLK UNIVERSITY, Taught Small Business Practicum and Introduction to Entrepreneurship., BOSTON, Massachusetts (September 2004 - December 2005).

MANAGING MEMBER, VERTICAL BUSINESS SOLUTIONS, LLC, Launched this web-based portal for SBIR products and services. LLC is no longer active., BOSTON, Massachusetts (March 2004 - December 2005).

Consulting

2008: SBIRBUSINESS, LLC.

2002: MOKER CPA PC, Consulting on developing recordkeeping and reporting systems, as well as commercialization strategies for government funded startups..

2010-2010: SBIR SEMINAR, 100 Things You Need to Know When Doing Business with the U.S. Government. WALTHAM, MA.

2010-2010: SUFFOLK LAW SCHOOL-BUSINESS SKILLS CLE, Developed and discussed a module on the motivation of business founders and its impact on organizational decision-making.. 120 TREMONT, BOSTON.

2006: Government Contracting Monitoring and Reporting, Developed government contracting indirect rate monitoring and reporting processes for small business for-profit government contractors..

2006: Quickbooks for Government Contractors, Developed a training manual and course for using Quickbooks in a government contracting environment..

2005: Government Contracting Monitoring and Reporting, Developed government contracting indirect rate monitoring and reporting processes for small business for-profit government contractors..

2005: Quickbooks for Government Contractors, Developed a training manual and course for using Quickbooks in a government contracting environment..

2005: SBIR WORKSHOP, Developed and presented and SBIR workshop to assist small businesses with the recordkeeping and reporting needs of their research grants. In addition, the workshop helped small businesses understand the effect of a government cost-type contract on their company's cash, financial and operating decisions..

2004: Government Contracting Monitoring and Reporting, Developed government contracting indirect rate monitoring and reporting processes for small business for-profit government contractors..

2004: Quickbooks for Government Contractors, Developed a training manual and course for using Quickbooks in a government contracting environment..

INTELLECTUAL CONTRIBUTIONS

Conference Proceedings

Ornstein Ph. D., S., Moker, CPA, MBA, G., Krauss, MBA, K. *INTEGRATING THE PRACTIAL AND THE ACADEMIC TO TEACH* (pp. 5). United States Association for Small Business and Entrepreneurship.

Ornstein Ph. D., S., Krauss, K., Moker, G. *IMPROVING ENTREPRENEURSHIP EDUCATION AND COMMUNITY OUTREACH* (pp. 25). United States Association for Small Business and Entrepreneurship.

Presentation of Refereed Papers

National

Ornstein Ph. D., S., Krauss, K., Moker, G. (2007, January). *A MODEL FOR IMPROVING ENTREPRENEURSHIP EDUCATION AND COMMUNITY OUTREACH*. Presented at United States Association for Small Business and Entrepreneurship, ORLANDO, Florida.

Faculty Development

Conference Attendance

November 1, 2009 - November 5, 2009: Attended conference focused on Phase I government-funded startups. RENO, NEVADA.

2007: Presented co-authored best-paper nominated paper. ORLANDO, Florida.

Seminar

2008: Attendance at annual fraud conference at various locations to meet continuing education requirements of CFE designation. BOSTON, Massachusetts.

2008: Annual CPE for CPA designation. BOSTON, Massachusetts.

2007: Attendance at annual fraud conference at various locations to meet continuing education requirements of CFE designation. BOSTON, Massachusetts.

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2005: Annual CPE for CPA designation. BOSTON, Massachusetts.

2004: Annual CPE for CPA designation. BOSTON, Massachusetts.

SERVICE ACTIVITIES

College/School Assignments

Committee Member

July 1, 2009 - Present: INNOVATION INTEGRATION TEAM;

2007 - 2008: UNDERGRADUATE ONLINE SUBCOMMITTEE; A subcommittee of the Chairs for purposes of determining the feasibility of online undergraduate courses..

2007: CHAIRS COMMITTEE; Served as member in capacity of Assistant Chair of the Management Department..

Other

2007:; Working with graduate fellow(s), working to build an ENT database of past and present ENT graduate and undergraduate students to determine their level of success as an entrepreneur to determine the success of the ENT mission of creating entrepreneurs..

Other Institutional Service Activities

July 1, 2008 - Present: DIRECTOR OF ENTREPRENEURSHIP PROGRAMS; Responsible for all Entrepreneurship program activities..

Directed Student Learning

Directed Individual/Independent Study

2007: MGT-550 - Independent with undergraduate student - 1 credit - researching certain attributes of successful CEO's..

Department Assignments

Other Institutional Service Activities

2007: ASSISTANT CHAIR-MANAGEMENT; Co-Assistant Chair of Management Department..

Public Service

Board Member

November 17, 2003 - December 31, 2008: GEORGETOWN EDUCATION FOUNDATION; Board Member of Georgetown Education Foundation.

July 1, 2003 - June 30, 2005: ST. MARY'S PARISH; Vice-Chair of Parish Finance Council.

Committee Chair

May 1, 2003 - May 1, 2008: TOWN OF GEORGETOWN; Chairman of Georgetown School Committee.

Committee Member

February 1, 2002 - Present: GEORGETOWN SCHOOL COMMITTEE; Member - Georgetown School Committee.

Officer, Treasurer

July 1, 2006 - June 30, 2008: GEORGETOWN YOUTH SOCCER AUTHORITY; Treasurer of Georgetown Youth Soccer Authority.

Professional Memberships

CHAIR-GEORGETOWN SCHOOL COMMITTEE.

MEMBER-AICPA.

MEMBER-ASSN OF CFE'S (ACFE).

MEMBER-MSCPA.