

00:00 - So why don't we go ahead and get started.
00:03 We'll see if people sort of roll in as we continue
00:06 but for now, we'll sort of do brief introductions.
00:09 I want to just start off by saying congratulations
00:12 to everyone here on your acceptance to Suffolk.
00:14 We were just so excited to have you join us today
00:17 as you continue your journey
00:18 through the college search process in general.
00:20 It's a real joy to know that you're considering Suffolk
00:23 as a destination for starting your path
00:25 on this higher education journey.
00:27 So again, congratulations of the most sincere.
00:30 My name is Jordan Mason.
00:31 I'm an Admission Counselor here at Suffolk University.
00:33 I've been here with Suffolk for about a year and a half now.
00:37 And my recruitment territory is Connecticut, which worked
00:39 out well because I'm also originally from Connecticut.
00:41 So if any of our attendees here are also from that area,
00:44 then it's likely that I had the pleasure
00:45 of reading your application
00:47 or maybe even meeting you at a college fair or a visit
00:50 to your high school.
00:51 For a bit of housekeeping today,
00:53 your mics are automatically muted.
00:54 That said, we definitely want you
00:56 to participate in today's class.
00:58 So if you want to answer a question,
00:59 please use the raise hand function or maybe type something
01:03 in the chat to indicate that you're interested
01:04 in answering the question and I can then unmute you.
01:07 There also might be some questions
01:09 in which you can give a thumbs
01:10 up or thumbs down reaction to indicate yes or no response
01:13 or you can type yes or no in the chat.
01:16 Totally, whatever the professor decides
01:19 or what your prerogative is.
01:21 And do please feel free to ask any questions
01:23 that you might have.
01:24 Those can be directed to you in a box down below
01:27 which you should see on your zoom task bar on your screen
01:31 and feel free to keep an eye on the chat
01:32 for the more information including links
01:34 and contact information.
01:36 Here at Suffolk University,
01:37 we currently have two schools of study,
01:39 the college of arts and sciences
01:40 and the Sawyer business school.
01:42 So some of you may already know exactly
01:44 what you want to study.
01:45 Some of you might have a general idea
01:47 of what you want to study or a long list of interests
01:49 or some of you might have no idea what you want to study

01:51 and that's totally okay.
01:53 We've got over 70 different programs for you to choose from.
01:55 And as a member of the business school,
01:57 you would be steps away from life-changing internships,
01:59 career connections, and fortune 500 companies.
02:02 Our classroom experiences are enhanced by our location.
02:06 Being in the center of downtown Boston means
02:08 that you'll be right in the middle of innovation.
02:10 So joining us today is Professor Alexis Montecinos
02:13 as an instructor of our, in our finance department.
02:16 And he's got a great class plan for you.
02:18 So professor Montecinos,
02:19 I'll let you take it over from here.
02:22 - Thank you very much Jordan.
02:24 So first of all, I would like to congratulate all
02:27 of you for being admitted at Suffolk.
02:31 We are truly happy you are with us this day
02:34 and of course during this whole path
02:36 during this whole career.
02:39 Let me introduce myself.
02:41 My name is Alexis Montecinos.
02:42 I'm a Finance Professor here at Suffolk University.
02:46 I've been here for two and a half year
02:48 and these been a super great experience
02:52 not only because we are in a perfect place, which is Boston.
02:57 I mean the center of many things in the world,
03:00 but because Suffolk University is a unique place.
03:05 And I will try to convince you why
03:09 this is a unique place, why these really makes a lot
03:11 of sense to be here, why this is the perfect place.
03:15 I did my PhD at MIT in finance.
03:18 So I was just far two subway to stations from here.
03:25 And after that, I moved to Suffolk after I finished my PhD.
03:27 I moved to Suffolk and I began teaching finance.
03:32 And you know, there is a very good thing
03:34 about Suffolk which is one of the things I love the most.
03:38 And it's this connection between the theory
03:42 that you can teach in classes and real life situation.
03:45 So together, we being a professor, a big part
03:49 of my life is to really do what I'm going
03:52 to show you today we should do, which is to invest in money
03:56 to work in different companies, to do consulting.
04:00 So we have our hands all the time in real things.
04:03 And that is a perfect combination
04:06 for somebody that wants to be either
04:10 in the business school or other areas.
04:13 This combination between the real life situations
04:16 and the things you learn in the classroom,
04:19 perfect place to be.
04:21 So together with that again, I'm gonna repeat to you
04:26 that most of the things I'm going to show you today
04:29 in this small class that will try to convince you
04:31 that this is the best place to be
04:33 is that I really perform these activities every day

04:39 with real companies, with real money.
04:42 So it really works and this is exactly.
04:45 Actually, this is just one tiny part
04:48 of what you will learn here at Suffolk.
04:50 So you will learn a bunch of things
04:52 more than what I'm going to show you today
04:55 that will make you an expert in the field
04:57 you decide to go through all this path.
05:02 So I'm going to begin now trying to show you
05:05 what I prepared for today.
05:08 Let me share my screen and here we are.
05:12 So I wanted to check that everybody
05:17 can see the presentation.
05:21 Jordan and Daniel, can you see the presentation properly?
05:23 - Yes, we can.
05:24 And if you want it to full screen it
05:26 that would probably be best.
05:30 - Let me see - [Jordan] Best option.
05:31 - Yeah, this is the way, the better way
05:36 to show you (murmurs).
05:38 This is a special machine that allows me
05:41 do these kinds of things.
05:42 - [Jordan] Oh amazing waw, okay perfect.
05:45 - Okay no problem.
05:47 Okay let's begin.
05:49 Well, you know, before beginning
05:52 with all this introduction and this more class,
05:54 I would like to talk about like some concepts
05:57 and I would like to be able to know from you,
06:01 how if you have any idea of what is this?
06:05 All these institutional framework that we call investments.
06:09 Because I remember when I was at your age
06:12 and I had some vague idea about what an investment was,
06:16 but not really.
06:18 I was not really sure about what this is exactly.
06:22 How it really works in the world.
06:25 So before beginning with all this stuff,
06:28 I would like to make you some questions
06:29 and if you want to participate, that could be awesome.
06:33 You're then we'll be able to unmute you.
06:37 So you will be able to tell me with your boys
06:40 what do you think about this?
06:42 So these are the three questions I have to try to be
06:45 in the class which is what is an asset?
06:49 The second and very important question
06:51 is why is a good idea to save money today
06:55 for the future?
06:57 And the last one okay.
06:59 And this is try to think about this as an assumption,
07:03 suppose that you had money today okay.
07:06 So you had money today to save.
07:10 So you have extra money
07:11 and you don't need to do what with that money.
07:13 You don't have any needs at this point.

07:15 So you think you can use this money maybe

07:18 to look for a better-