00:04 All right. 00:05 Well, thank you for joining us today, everybody. 00:07 This is the MS in Accounting Q&A. 00:11 Specifically talking about adapting to the CPA exam changes 00:15 that are coming in January, 2024. 00:19 So my name is Pierce Golden. 00:20 I'm one of the Admission Advisors here at Suffolk University 00:24 and I'm joined by Professor Jason Peterson, 00:27 who is the Chair and Associate Professor, 00:29 as well as the Program Director 00:31 of the MS in Accounting program here at Suffolk. 00:34 So again, thank you all so much for joining us. 00:37 We have an exciting discussion planned for today. 00:42 So let's jump right in then. 00:45 So Jason, 00:47 so can we talk a little bit about 00:50 how we got here in the first place? 00:54 Why is the CPA exam changing in the first place 00:58 and ultimately why is that important 01:02 for students to understand? 01:04 <v ->Sure. Thank you, Pierce, </v 01:06 and welcome everyone in attendance 01:08 and those who are watching this recording. 01:11 As Pierce mentioned, my name's Jason Peterson, 01:14 Chair of the Accounting and Business Law Department 01:16 and I am the current Program Director 01:18 of the MS in Accounting. 01:21 And if you're considering your MSA, 01:23 which I assume most all of you are, 01:25 if you're watching this session, 01:27 or if you've joined this session, 01:29 then you've picked a great time to consider accounting 01:34 as a field of study. 01:37 The career opportunities in accounting right now 01:41 are really unmatched. 01:43 There is a shortage of accountants 01:45 and there is incredible demand for accountants. 01:48 And what that means is you've made a great choice 01:52 if you're considering this field. 01:56 That being said, as Pierce had mentioned, in his question, 02:01 the vast majority of students who elect to pursue 02:05 a Master of Science in accounting do so 02:09 with the CPA exam in mind. 02:13 And there are some really important changes 02:16 that everyone should be aware of. 02:21 As is not surprising, 02:24 technology really has changed the landscape 02:26 of many professions, including accounting. 02:31 And the CPA exam has reacted accordingly. 02:38 Right now, 02:39 the tasks that new accountants are being asked to perform 02:42 are increasingly complex and technological. 02:47 So both the American Institute of CPAs 02:52 and the National Association of State Boards of Accountancy

02:55 have been working on what we refer to as the CPA evolution. 03:00 And it's resulted in some changes. 03:03 And these changes are scheduled to begin in January of 2024. 03:09 So let me talk a little bit about 03:11 what those trade changes look like. 03:13 So currently there are four sections 03:16 that candidates must pass to earn their CPA designation. 03:23 There's Financial Accounting and Reporting, 03:26 Auditing and Attestation, 03:28 Regulation and Business Environment and Concepts. 03:32 So those core are changing to some extent, 03:36 beginning in January of '24. 03:38 There's still going to be four different exams 03:42 that prospective candidates must pass. 03:46 But the shift is towards what we refer to 03:49 as a core plus discipline model. 03:53 So beginning in January, 03:55 students will have to pass three core sections. 04:00 And these are three separate four-hour exams. 04:03 There's Financial Accounting and Reporting, 04:05 also known as FAR. 04:07 There's Auditing and Attestation 04:09 and there's Taxation and Regulation. 04:12 So all students, 04:14 I should say all candidates must pass those three areas. 04:17 In addition to that, 04:19 each candidate will select 04:21 from three different discipline areas. 04:26 And students have the option to select any one of the three. 04:31 So they can select from Business Analysis and Reporting, 04:36 Information Systems and Control 04:38 and Tax Compliance and Planning. 04:42 It's important to note that it's still one license 04:48 that candidates would receive. 04:50 So even if you select one of those disciplines, 04:53 it doesn't mean that you necessarily have to practice 04:56 or work in that specific discipline. 05:00 In addition, as I mentioned, 05:02 technology's becoming really important 05:04 within the profession. 05:06 So there's been an increased effort 05:08 to really infuse technology 05:10 across all of the different core testing areas 05:16 in addition to any one of those three disciplines. 05:23 So, that in a nutshell, 05:25 is what the exam will look like beginning in January. 05:33 <v ->And as it relates to Suffolk's MSA program,</v 05:40 what is Suffolk doing to adapt 05:43 to these changes specifically? 05:47 <v ->Yeah, so a couple of things.</v 05:49 And it's a great time to be looking at the Suffolk MSA 05:53 because we've been working on this. 05:55 We went through a curriculum redesign a while back. 06:01 It's been probably six years or so

06:04 since we redesigned the curriculum. 06:05 So we were gonna do this anyways. 06:07 And then these changes to the CPA came about, 06:10 we thought to ourselves, 06:11 this is the perfect opportunity to really adapt our MSA 06:15 to the CPA exam, 06:16 given that that's what most students enter the program for. 06:21 So what does it look like? 06:22 Well, what we've done, 06:24 is we've adapted different concentrations 06:29 that align with those different disciplines 06:32 that the candidates select. 06:36 So now when students enter the MSA, 06:39 depending upon their educational background, 06:43 they can choose any one of those three disciplines 06:48 as a concentration. 06:50 And I'll talk a little bit more about 06:51 how that aligns with specifically, 06:57 to your educational background. 07:02 But in addition to that, 07:04 we've also really looked at technology 07:08 as an important area to infuse across the entire curriculum. 07:12 So we've infused technology in many different content areas. 07:17 We have a very specific class 07:20 that addresses technology, 07:23 specifically in accounting information systems. 07:27 And then we have a relatively new class in big data 07:31 and financial statement analysis, 07:33 where these sorts of data analytics and technology 07:36 are formally incorporated. 07:37 But they're also incorporated across many other courses. 07:42 <v ->And I understand that there is a credit requirement</v 07:46 to be eligible to sit the CPA exam 07:49 and I believe in most states, it's 150 credit hours. 07:55 And so in terms of Suffolk's accounting program, 07:59 why would you say it's the best way to get students 08:06 to the 150 credit hours? 08:08 Why is it the best way to get the credits needed 08:11 and prepare for the tests? 08:13 <v ->Sure. Lemme talk a little bit about that.</v 08:15 Good question. So yes, you're right. 08:17 So 150 credit hours really is the standard. 08:21 And students arrive to the MSA 08:24 with generally from their undergrad with 120. 08:28 So our assumption is that students will arrive with 120. 08:31 And as part of our redesign of the MSA curriculum, 08:37 we've standardized the credit hours to 30. 08:41 So we've reduced the number of credits, 08:44 but we've also done so keeping in mind the elements 08:49 of the CPA exam. 08:51 So we incorporate test prepping materials like Becker, 08:54 that's one of the gold standard test prep software 08:58 that's available. 08:59 So we incorporate that throughout our classes

09:01 and we have an agreement with Becker 09:03 where students are able to obtain a discounted rate 09:07 on their programs after they graduate. 09:11 Now, let me talk a little bit about the concentrations 09:16 and how this works, in terms of credit hours 09:20 and student background 09:22 and where they may funnel themselves into the program. 09:25 For students who have a domestic undergraduate degree 09:31 in accounting, 09:32 and we use that domestic standard 09:34 because it's what the CPA tests. 09:38 So if you have a domestic accounting undergraduate degree, 09:42 you're likely going to be funneled into our, 09:45 what we just referred to as our MSA program. 09:48 And that consists of a 30-credit program, 09:52 but it allows for a lot of flexibility. 09:54 So within that 30 credits, 09:57 you would select one concentration area 10:00 and so you could select from any of those concentrations. 10:06 Business Analysis and Reporting, 10:07 Tax Compliance and Planning, 10:08 or Information Systems and Controls. 10:10 And then you would also have space 10:13 to select from either three other electives 10:17 or a second concentration area. 10:20 Keeping in mind that when you sit for the CPA exam, 10:23 you're likely only going to, 10:24 you'd only sit for one additional discipline. 10:29 But you do have the option of concentrating 10:31 in two of those disciplines if you'd like to. 10:34 But we also, one of the great things about Suffolk 10:37 is that we have electives that we offer 10:40 within the accounting sphere, 10:43 but we also have electives that are offered 10:46 from other programs. 10:49 So we cross list electives with some 10:51 of our other graduate programs. 10:54 So that's a really strong option for students 10:57 that might like some exposure outside of 11:00 just the accounting discipline. 11:04 Now, Pierce, I'll talk a little bit, 11:07 I don't know if this jumps ahead a bit, 11:08 but I think the question may come up. 11:12 Do you need to select a concentration when you apply? 11:16 <v ->Yes.</v <v ->Right. Is that -</v 11:17 <v ->Exactly, and there are many students who ask this</v 11:21 during the application process. 11:24 Is it something that they need to know beforehand? 11:28 Or decide on, during the application process? 11:31 <v ->And the answer to that simply is no.</v 11:36 You can select your concentration really, 11:39 after you've started your study here. 11:41 You know your track, right? 11:43 You know that you have an undergraduate domestic degree

11:46 in accounting. 11:47 You know you're gonna funnel 11:48 into that traditional MSA program. 11:50 But you don't have to select that concentration right away. 11:56 <v -> Okay, good to know.</v 11:59 And assuming, 12:01 let's say I'm a prospective student 12:02 who does not have an accounting background. 12:07 Unrelated to accounting, 12:08 maybe I have also a couple years of work experience 12:10 and maybe looking to career change. 12:13 <v ->Yeah.</v 12:15 <v ->Can I still apply?</v 12:17 Am I still able to apply to our program? 12:19 <v ->Yes. So we very intentionally developed different tracks</v 12:25 around those sorts of backgrounds. 12:28 So you really have two different options. 12:31 If you don't have a domestic undergraduate degree 12:34 in accounting, 12:36 you could funnel into either the MS in Accounting Essentials 12:41 or the MS in Accounting Essentials Plus. 12:45 So let me talk through what each of those means. 12:48 So the MS in Accounting Essentials 12:52 is still a 30-credit program. 12:56 Which is great. 12:57 Because it allows you to obtain that 150 credit hours. 13:02 Doesn't require anything beyond those 30 credits. 13:07 Students who are in that track 13:09 will be taking a more prescribed program. 13:13 So for example, 13:14 they'll be taking other courses in business law for example. 13:20 They'll be taking some other courses 13:22 that the accounting domestic majors may have taken 13:25 in their undergraduate program of study. 13:30 They will be in some of the same courses 13:32 as those traditional MSA students. 13:35 So for example, 13:35 they'll be taking the graduate financial accounting courses 13:39 and they'll be taking that big data 13:40 and financial statement analysis courses 13:43 with the MSA students 13:44 and they'll be taking our leadership capstone course 13:47 with the other students. 13:49 But then they'll also be funneled 13:50 into these more traditional accounting courses 13:54 that many of those other students would've taken 13:56 in their undergraduate accounting degree. 14:00 Now you might be thinking, 14:02 "Well, where's the concentration option?" 14:05 That still is an option. 14:07 So that is where the Essentials Plus program comes in. 14:12 And that's actually a 39-credit program. 14:16 So those students would have the ability to stay 14:21 and take an additional three courses, right?

14:24 Each course is generally three credits. 14:26 And they'd be able to select 14:28 one of those concentration areas 14:30 through the MSA in Essentials Plus program. 14:34 And I'm happy to share, this hasn't been, 14:38 we have approval, but it hasn't been formalized as of yet 14:42 that one of our concentrations, 14:45 the Information Systems and Controls concentration, 14:51 it appears as though it's gonna have STEM approval, 14:55 which I know that many students will be happy about that. 15:01 <v ->For sure. Absolutely.</v 15:03 So just to reiterate it, the MSA Essentials 15:06 and MSA Essentials Plus option 15:09 is for domestic students 15:13 who may not have a accounting degree. 15:16 <v ->Yeah.</v <v ->Or international students.</v 15:19 <v ->Correct. Yeah.</v 15:20 And so some of our students do come, 15:22 some of our international students do arrive 15:24 with an accounting degree. 15:28 But the CPA exam is really geared around 15:33 the coursework at a domestic accounting degree. 15:37 So that's why they're funneled into the MSA Essentials 15:41 or the Essentials Plus program. 15:43 <v ->Understood. Okay.</v 15:47 Can you share, switching gears a little bit, 15:50 can you share a little bit about 15:53 what it's like in the classroom at Suffolk? 15:57 The Suffolk classroom experience. 16:00 Class sizes, faculty and student backgrounds, 16:04 part-time versus full-time breakout, those types of things. 16:08 And I did have a couple of slides 16:10 that I can share that also talk about 16:14 just the general numbers of all of our graduate programs 16:17 in the Sawyer Business School 16:19 and the College of Arts and Sciences. 16:21 <v ->Sure, yeah.</v 16:23 So the slide we're looking at is for all grad programs, 16:27 as Pierce had mentioned. 16:29 I think that in terms of the average number 16:32 of students per class, 16:33 I would say that this is fairly reflective 16:35 of the MSA program. 16:41 There can be some disparity. 16:43 So not all classes are right on the number of 17. 16:48 Sometimes they're, 16:49 some of the core classes tend to be in the, 16:51 probably the low 20s. 16:53 And then some of the smaller elective types of courses 16:56 can be seven, eight, 10 students. 17:00 In terms of what the classroom experience is like, 17:03 our faculty are very diverse, as our students are as well. 17:11 Our faculty, 17:12 many of them are traditional PhDs

17:16 that have done a lot of impressive research 17:18 in different accounting areas. 17:21 And some of our faculty are more in line 17:23 with practitioners that have been in the field 17:26 and practiced. 17:27 And then usually we have a couple of adjunct faculty 17:31 that are currently practicing accounting 17:37 outside of full-time employment at Suffolk. 17:42 In fact, one of our adjunct faculty 17:44 just won an innovative teaching award. 17:46 He teaches forensic accounting 17:49 and he creates this mock trial, 17:54 which includes an investigation and it's held, 17:58 he conducts the class 17:59 in one of the law school moot courtrooms, 18:02 which really replicates a traditional courtroom. 18:06 And it's one of our most popular classrooms. 18:08 He has actors who come in and play out certain parts 18:11 and there's an investigation that takes place 18:13 and it's one of our really popular elective courses. 18:18 In terms of what the student population looks like, 18:22 I would say the breakdown is, it's very diverse. 18:25 We have a good number of students that are arriving here 18:30 right after their accounting undergraduate degree, 18:33 many of which attended Suffolk 18:36 for their undergraduate program. 18:39 So those students tend to be early 20s, 21, 22 years old. 18:43 And then we have some students that have decided 18:45 that maybe where they're at in their career, 18:48 they understand that there's a lot 18:50 of opportunity in accounting. 18:51 Maybe they were always interested in accounting 18:52 and just never fully pursued it. 18:54 And they realize, 18:55 I can go back for a 30-credit program 18:58 and be eligible to sit for the CPA 19:01 and I can finish this program 19:03 in as short as nine months, perhaps? 19:05 Which is really attractive. 19:07 So I would say the student population is very diverse. 19:11 We also offer courses in person 19:15 and we offer courses online as well. 19:19 We're exploring different ways to offer a flip classroom 19:22 where some courses are offered in person, 19:24 then maybe the next class period is offered online. 19:27 So that's certainly an area that we're exploring. 19:33 <v ->Yeah, and I understand that in the Fall,</v 19:35 there will be more hybrid class options 19:38 that are available. <v Jason>Yep.</v 19:39 <v ->To give increased flexibility for students.</v 19:42 <v ->That's definitely an important area</v 19:45 that we continue to explore. 19:50 <v ->So moving on to arguably the most important part</v 19:54 of our discussion.

19:54 And that is talking about job opportunities, 19:58 internship opportunities, just general program outcomes. 20:03 So from your perspective, 20:05 what sort of internship opportunities 20:09 and job opportunities are available 20:11 to Suffolk accounting students? 20:15 And also just generally, 20:17 what does it look like post graduation, program completion? 20:22 And I also have some slides to go over here. 20:25 <v ->Sure.</v 20:27 So for those of you who are listening, 20:30 who have visited Suffolk, 20:33 you probably know that we're in a fantastic location. 20:39 We're right downtown. 20:40 And what that means is the proximity to internships, 20:45 employment, is literally right down the street. 20:49 And in the accounting world, the Big Four, right? 20:53 KPMG, PwC, Deloitte, Ernst and Young, 20:57 they're all within walking distance. 21:00 So what that means is you can be at your internship, 21:05 walk over for your internship, 21:06 and then come back to Suffolk for class that evening. 21:11 It's that simple. 21:12 And I started off this discussion 21:14 by really noting the opportunity. 21:17 And those opportunities are there at the Big Four. 21:21 They're also there at mid-size firms, in other contexts. 21:26 This slide includes some of the different, 21:30 where some of our graduate students have interned 21:33 or worked in the past. 21:35 And you can see KPMG on there. 21:37 This isn't specifically for accounting majors. 21:40 So we would just continue populating the slide 21:42 with all the different accounting firms, 21:43 which are in our general vicinity. 21:47 But internships. 21:48 We have students that earn 35, \$40 an hour at an internship, 21:54 which is really pretty incredible while attending classes. 22:01 And then upon graduation, right now, 22:05 I think the latest data we received 22:09 from those who responded to a poll, 22:11 they're earning \$82,000 upon completion of the MSA. 22:18 And the average salary of CPA, 22:25 those who have their CPA is somewhere around \$119,000. 22:28 That's not just Suffolk students, that's just the average. 22:31 So it's a very lucrative profession. 22:35 Now, you have to like it. 22:36 I never push a profession on somebody 22:38 just simply because you can make a lot of money. 22:40 There has to be something that you do enjoy. 22:42 But it can be a very rewarding profession. 22:45 And those opportunities are really unmatched right now. 22:50 I think our latest polls indicated 22:53 that 100% of our students were employed a year out.

22:56 92% in their career path of choice, 23:01 which are pretty impressive numbers. 23:05 <v ->And I'll just echo that sentiment</v 23:08 that Boston really is a very exciting place to study, 23:12 to work. 23:13 There's a tremendous amount of opportunity here. 23:15 I believe Boston Metropolitan area 23:19 has the third most assets under management, 23:23 if I'm not mistaken, behind New York City and San Francisco. 23:27 So with that comes a tremendous amount of opportunity. 23:32 And a ton of different industries that call Boston home. 23:36 So, as you said it, 23:38 there's never been a better time 23:39 to get into this profession. 23:43 And again, 23:43 this is just a sampling of some of the employers 23:45 that we partner with 23:47 and that who are very active in giving opportunities 23:52 to Suffolk students. 23:56 I want to now talk about our application process 24:02 and financial aid. 24:03 So we've covered all of the main questions 24:06 about the program curriculum and the CPA. 24:11 The big changes that are coming in 2024. 24:13 So just wanted to quickly touch upon, again, 24:16 the application process and some considerations there. 24:20 Starting with actually financial aid that's available. 24:24 We have many different opportunities 24:27 for fellowship opportunities, administrative fellowships, 24:31 and merit-based scholarships. 24:34 So our range in scholarships 24:36 for the MS in Accounting program 24:38 for both part-time and full-time students. 24:41 The range is 3000 to \$20,000 annually, 24:46 split into two semesters, Fall and Spring. 24:50 And these are scholarships that are automatically considered 24:54 during the review process. 24:56 So there's nothing additional 24:58 that a student needs to do during the application. 25:01 So it's automatic consideration by the Admission Committee 25:04 and students who are admitted 25:07 and who are eligible for a scholarship. 25:11 It will be clearly marked in the offer letter. 25:13 So you would know right away 25:15 what you are eligible to receive. 25:19 And so you can see some of the numbers on the screen 25:22 across the different programs and the average award. 25:27 And I also mentioned we do have fellowship opportunity. 25:30 So these financial aid packages often include 25:34 a fellowship through the Sawyer Business School 25:37 and even in the accounting department, 25:39 where you work between 10 to 14 hours or so per week 25:44 on administrative task, research task, 25:47 and in some teaching assistant peripheral responsibilities

25:53 but not actually teaching in the classroom. 25:57 So these are all great opportunities 25:59 for students to help fund their education 26:02 and also build their resume. 26:07 Moving on to the application process itself. 26:11 So we operate on a rolling admission system 26:15 for the vast majority of our programs. 26:18 And the accounting program is included. 26:21 The application is done fully online. 26:24 So you can see the link here, suffolk.edu/gradapply. 26:30 And you can also access the portal, 26:35 the application portal there. 26:37 So our Fall semester guidelines for applying, 26:42 we have a June 15th, so that just passed the other day, 26:45 for international applicants. 26:48 And August 15th for domestic students. 26:53 And for Spring enrollment, 26:55 we have a December 1st deadline 26:57 and a January 4th deadline for domestic students. 27:03 We offer Summer enrollment, 27:05 but for international students, that would not be an option, 27:08 since it is considered a part-time enrollment status. 27:13 So just quickly going through the items 27:15 that you see here on the checklist items. 27:19 You would need to complete obviously an application form, 27:22 you would need transcripts 27:24 of all your post-secondary education, 27:26 just showing your grades. 27:28 And credits for your undergraduate education 27:32 and also any graduate coursework that you've completed. 27:36 A goal statement or personal essay, 27:39 typically one to two pages is sufficient for that. 27:43 Really highlighting what your short-term 27:47 and long-term professional goals are. 27:50 And why you are looking to pursue a Master's degree 27:54 and how that will help you to achieve those goals. 27:56 You can think of it as a cover letter essentially, 27:59 applying to a job. 28:02 A updated CV or resume. 28:04 Pretty straightforward with that. 28:07 For the MSA program, 28:09 it is recommended that you obtain one letter 28:13 of recommendation. 28:15 Rather, that is the minimum. 28:17 But we do certainly accept up to three letters 28:21 of recommendation. 28:23 And so we recommend people who really do know you, 28:28 whether that is through the classroom, professor, 28:32 or maybe a manager or supervisor at a previous role. 28:38 Those are definitely ideal people to ask. 28:42 Certainly, you can ask advisors too, 28:46 but that should be a supplementary recommendation letter. 28:50 That shouldn't be the only one. And people who not to ask. 28:55 And we cover this a lot in our grad school 101 events.

28:58 The tips on the application process. 29:00 People not to ask, of course, 29:02 are your family members or friends 29:05 or anyone that you may have managed in a previous role. 29:11 Those would be people to avoid. 29:14 GRE, GMAT, is not required for this program. 29:18 It is completely test optional. 29:22 Students who are looking to submit their scores, 29:24 they can do so and have them sent to us directly. 29:27 But it is not a requirement for the program. 29:31 And proof of English proficiency, again, 29:34 only specifically for international students. 29:38 And finally, interviews are not required for this program. 29:41 They are in fact not required for the majority 29:45 of our programs in the Sawyer Business School. 29:48 And that also includes accounting. 29:51 So this is just a quick crash course 29:53 through our application process. 29:57 Of course, me as the admission advisor, 30:00 it's really the highlight of my day to speak with students. 30:03 So definitely reaching out to us, 30:06 setting up appointments to speak with us 30:08 about the application and how to best position yourself. 30:12 That's why we're here. 30:14 So definitely reach out to us anytime. 30:18 All right. And that is all that we prepared for today. 30:22 So I wanna thank you all so much for joining us. 30:26 It's really been a pleasure to speak with you, Jason. 30:29 Thank you for your candid and insightful responses. 30:34 And we hope that you have found the information 30:36 to be very useful moving forward 30:40 as you consider graduate school. 30:42 So thank you all very much. 30:44 <v ->Thank you everyone.</v