- 00:00 (gentle music) 00:03 - The health sector concentrations is for students 00:05 who are interested in working in healthcare. 00:08 The healthcare industry includes different types 00:11 of organizations, for example, 00:13 you have healthcare delivery organizations, 00:16 and these are the ones that provide direct patient care, 00:19 and include hospitals, retail clinics, urgent care centers, 00:22 and skilled nursing facilities. 00:24 And then, you have organizations 00:27 like pharmaceutical companies, medical devices, 00:30 and health information technology companies. 00:32 That's just to name a few, 00:33 and these develop and provide the supplies, 00:36 and technology needed in healthcare services. 00:40 Across all of these different types of organizations, 00:42 people are harnessing new technology and data 00:45 as they try to find ways 00:46 to make healthcare services more efficient and effective. 00:50 And at the same time, to address the healthcare needs 00:52 of our growing and aging population. 00:54 Basically we have sector management concentration, 00:57 it provides MBA students with a better understanding 01:00 of the healthcare system that may transcend opportunities 01:03 and how business practices, technology, 01:06 and big data can help improve the performance 01:08 of healthcare organizations. 01:11 (gentle music) 01:15 There are many reasons 01:15 for students to pursue this concentration. 01:18 I would argue that passion for making an impact 01:21 in people's lives and in our community is a key factor. 01:25 At the end of the day, 01:27 we are all consumers of healthcare services. 01:29 If not today, it's going to be tomorrow. 01:32 If it's not you, it's your parents or your children. 01:35 We are all impacted by the healthcare system. 01:38 Another reason, I think, is a passion to an excitement 01:42 for all the opportunities that are out there 01:44 to innovate and improve healthcare. 01:47 There are so many different challenges 01:49 but on the flip side, there are also so many opportunities. 01:53 The healthcare industry is ready for improvement. 01:57 We lag behind other industries when it comes to efficiency, 02:00 customer experience, and even quality. 02:03 Just think about the last time you went to see a physician,
  - 02:06 and how you had to wait maybe 30 minutes before you get in,
  - 02:09 even though that appointment
  - 02:10 was scheduled a month in advance, why is that the case?
  - 02:14 What can you do to change that?
  - 02:16 And so if that excites you, that concentration is for you.
  - 02:20 Another important reason is that actually the jobs,

- 02:23 in the healthcare industry are growing much faster,
- 02:26 than other industries.
- 02:28 And there's a huge demand
- 02:30 for people who have good business skills,
- 02:33 for people to understand data, for people who are committed
- 02:36 and want to make an impact through their commitment
- 02:39 to continuous improvement and working in teams.
- 02:43 (gentle music)
- 02:47 So after completing this concentration,
- 02:50 there are many opportunities for students
- 02:52 as indicated, there, first of all,
- 02:54 the market is growing and there's high demand.
- 02:57 You can work in healthcare delivery organizations
- 02:59 as a manager, for example, in hospitals,
- 03:02 physician practices, rehabilitation facilities.
- 03:06 But you can also work in the consulting industry.
- 03:10 So you can help healthcare organizations
- 03:12 with their strategic grants, with their marketing analytics,
- 03:16 with their performance improvements, revenue cycle,
- 03:19 information technology, and even human resources.
- 03:22 And also you can work in business roles
- 03:25 in the pharmaceutical industry and biotech,
- 03:28 health information technology
- 03:30 and other similar industries that are related to healthcare.
- 03:34 Also many of our students
- 03:36 end up also working in health insurance companies.
- 03:38 So that's also another possibility, because again,
- 03:42 if you think about the healthcare industry,
- 03:43 you're talking about delivery, pharma, biotech,
- 03:46 or the suppliers, and you're talking about health insurance.
- 03:49 So that's definitely, there is a lot of opportunities there.
- 03:52 And then you can think about
- 03:53 all the different opportunities you have,
- 03:55 if you're, whether you're working in investment,
- 03:58 or whether you have entrepreneurial longings.
- 04:03 Then there's also a lot of opportunity there
- 04:06 with the biotech and small start ups and so on.
- 04:08 So again the opportunities are infinite
- 04:11 when it comes to healthcare.
- 04:13 (gentle music)