00:00 (upbeat music)

- 00:03 Managing talent concentration is really about developing
- 00:06 the skills that any employee or manager can use
- 00:10 to work better with others,
- 00:11 and particularly manage other people,
- 00:13 and it involves skills
- 00:14 such as learning better influence tactics,
- 00:16 negotiation tactics, and really improving your communication
- 00:19 and people skills.
- 00:21 (upbeat music)
- 00:25 This concentration is really a great option
- 00:27 for anyone who's aspiring to be in a management position,
- 00:29 is already in a management position,
- 00:31 or works in a field where they engage
- 00:34 in influencing others, mediating conflict,
- 00:37 and so, anybody who's interested
- 00:39 in working better with other people,
- 00:41 being attractive to employers
- 00:42 for hiring in management positions,
- 00:44 this can be a great fit for their needs.
- 00:46 (upbeat music)
- 00:51 So, I think this concentration is really applicable
- 00:54 to any career field.
- 00:55 I do think it can have applicability
- 00:57 for people who work in management,
- 00:59 who work in human resources,
- 01:01 for example, but I will say
- 01:02 that I think this concentration can be very attractive
- 01:04 to someone who's in a technical field.
- 01:07 One thing that employers in technical fields really want
- 01:10 to have are managers who understand the technical side
- 01:12 of the business, but also can manage other people well
- 01:15 and get along well with others, communicate
- 01:16 and influence in the workplace.
- 01:18 And so, from my perspective, I think
- 01:20 that this is a great concentration
- 01:22 for anybody in any field, frankly, who is going
- 01:24 to be working with other people.
- 01:26 But there's certainly some areas, such as human resources,
- 01:28 where you might see a greater demand for these skills.