Chelariu, Cristian (Full Professor)

Refereed Journal Articles

Journal Article, Academic Journal


Conference Proceedings


**Presentations**

Chelariu, Cristian (Presenter & Author), CBIM 2016 Conference, "The Permaculture Movement: edge effects or fracture points?", Bilbao, Spain. (July 2016).

Rajabi, Reza (Presenter & Author), Brashear, Thomas (Author Only), Chelariu, Cristian (Author Only), American Marketing Association Educators Conference, "Entrepreneurial Motivation as a Key Salesperson Competence: Trait Antecedents and Performance Consequences," Chicago, IL, USA. (August 2015).


Hung, Kuo-Ting, Chelariu, Cristian, PMAB Members meeting, "The key factors that influence buyers... and the key factors that influence sellers in their relationships: Do they match or miss each other in the dark?," Purchasing Management Association of Boston, Arlington, MA. (March 2012).


Chelariu, Cristian, Faculty Research Meeting, "A Need-Satisfaction View of Antecedents to Organizational Commitment in Early vs. Late Transition Economies," Sawyer Business School, Suffolk University, Boston. (September 25, 2008).

